

## SUMMARY OF SERVICES FOR GENERIC PHARMACEUTICAL MANUFACTURERS

**A. Product Lifecycle Management** - Prescription Analytics serves as your partner throughout the entire pre-launch and post-launch processes to ensure the successful launch and management of your product or product line. Services include, but are not limited to:

- Launch planning and project management
- Contract and pricing analytics
- Partner/resource assessment and coordination
- Pharma Data Compendia and government new product reporting and submissions
- Product/patient access support
- Product retirement

**B. Pharmaceutical Licensing Support Services** - Prescription Analytics supports and manages the process of securing entity appropriate federal, state and territorial level licenses driven by specific client objectives. Services include but are not limited to the following:

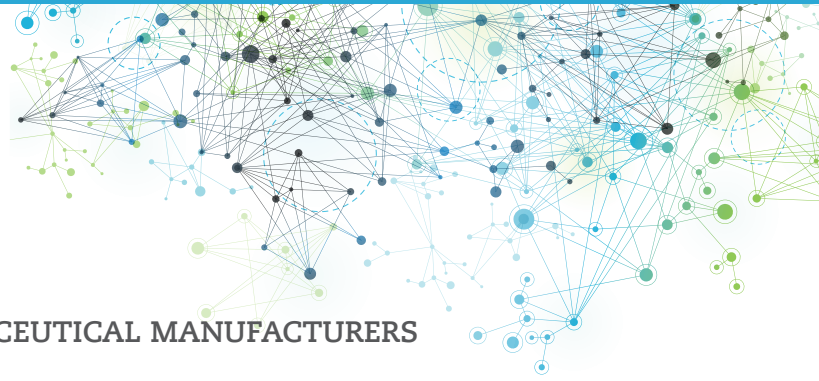
- Create tailored implementation plan
- Facilitate master licensing questionnaire
- Initial license applications (Federal, State & Territorial)
- License updates and renewals
- Ad Hoc licensing support services

**C. Sales Operations Support Services** - Prescription Analytics serves as your analytics department to support sales administration, pricing, contracting and product planning.

- Pricing and contracting support
- Sales reporting
- Market analysis
- Supply chain management
- Procedure development and management
- Gross to Net computations

**D. Government Pricing, Rebate Processing and Contract Management** - Prescription Analytics provides full-service support for all activities required for federal and state pharmaceutical programs including, but not limited to:

- SOP for government reporting and pricing computations
- Class of Trade assignment and policy document
- Complete and submit required government program applications approved by client
- Intake, organized and scrub required client sales and business data
- Complete all government required pricing computations and submissions to appropriate federal and state regulatory authorities
- Healthcare reform updates, as well as any other regulatory changes relevant to pharmaceutical government contracting
- Dispute resolution
- Securely archive all historical datasets
- Medicaid drug rebate program services
- Public health service/340B program services



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- VA Federal supply schedule & national award contracting
- Medicaid Part B - physician administered products

**E. Wholesaler, GPO and Retail Rebate Validation and Processing Services** - Prescription Analytics builds client library of commercial contract terms then reconcile invoices for rebates and discounts as they are submitted by commercial customers. This includes:

- Develop and maintain policies and SOPs at program and contract levels as required
- Create, accept and store contract master profile data
- Manage connectivity and data exchange through program web portals or receipt of data media as required
- Process invoices for contracted rebates and discounts

**F. State Price Transparency Reporting and Financial Disclosures** - Prescription Analytics provides support for complying with state level price reporting requirements. Services include:

- Track state price reporting requirements
- Integrate with client product pricing team
- Provide required impact analytics related to contemplated pricing and price adjustments
- Prepare and submit required notifications to state regulatory authorities

**G. Ad Hoc Analytics, Forecasting and Pharmaceutical Support Services** - Prescription Analytics provides additional services on request including, but not limited to:

- Custom reporting, analytics and forecasting projects
- Audits and restatements of government pricing values (Prior to PAI)
- Rebate liability impact analysis
- Build and correct Medicaid rebate historic database if required
- Other ad hoc analytic projects on request